

MGF040031

Date: October 25, 2004

Aeroturn LLC
115-2C Hurley Road
Oxford, CT 06478

Bob/Mike,

I wanted to thank both of you for being part of our integrated project team that procured, installed, and acceptance tested the UD Building Turnstile Units. From project start, you conducted a thorough site survey, provided a detailed scope of services and cost proposal, procured and delivered the turnstile units on time, and kept constant communication throughout the project. In addition, the comprehensive training session and owner's guide, which included overview of product, emergency procedures, principle components, troubleshooting, spare parts, etc. was extremely well done and key to an effective turnover.

Your products meticulous machining is aesthetically pleasing. They operated quietly and smoothly with a quick, crisp response. It appears to be designed with the technician in mind - very easy to access with majority of components on the upper deck. Also, your installation design plan provides all information required to troubleshoot a potential problem.

Most of all, I appreciated your attention to detail, system expertise, and willingness to work as a team member to resolve any issues that surfaced. All eyes will be monitoring the operation of these turnstile units over the next few months, and I am confident of their operation. I look forward to a continued working relationship and will keep you in mind when future projects arise.

Sincerely,

Mark Fanelli
Program Manager
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Applied Technologies Group
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